

Product Manager Batteries

To introduce a disruptive product in the Li-ion battery market

General field of work

- Li-ion battery market, market introduction of battery materials
- In the context of international business in energy storage and energy transition
- Attractive entrepreneurial working environment

Tasks & responsibilities

- Customer development with respect to the market introduction of silicon nano sponge material
- With starting points : sample material, product definition, business case, customer shortlist

Background / education

- HBO/WO ~10 years of experience
- Marketing & sales orientation with a Chemical / Electrical background

Experience / network

- A track record in International Industrial marketing & sales
- In either a materials business and/or a battery related business
- A network in the Battery industry would be a preference

Competences / skills

- Business development in an technological/industrial environment
- Customer exploration, customer development, sales acquisition
- Prototyping / qualification / proposal /contract

Attitude

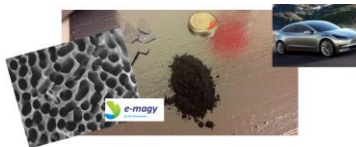
- Self-starting & -steering , sales result driven, long term relationships
- Customer oriented , open communication, trust and respect, connecting to multiple levels

Full time contract

Location: area Alkmaar – Noord Holland

Travelling: 50%

Experienced team of 15 highly motivated professionals



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